

Meeting with the Financial Community Financial Results at 30 September 2009

Rome, 2 December 2009



AGENDA

GRUPPO BANCA FINNAT

BANCA FINNAT GROUP AND BUSINESS TRENDS Arturo Nattino

THE PRIMARY FINANCIAL INDICATORS

Gian Franco Traverso Guicciardi

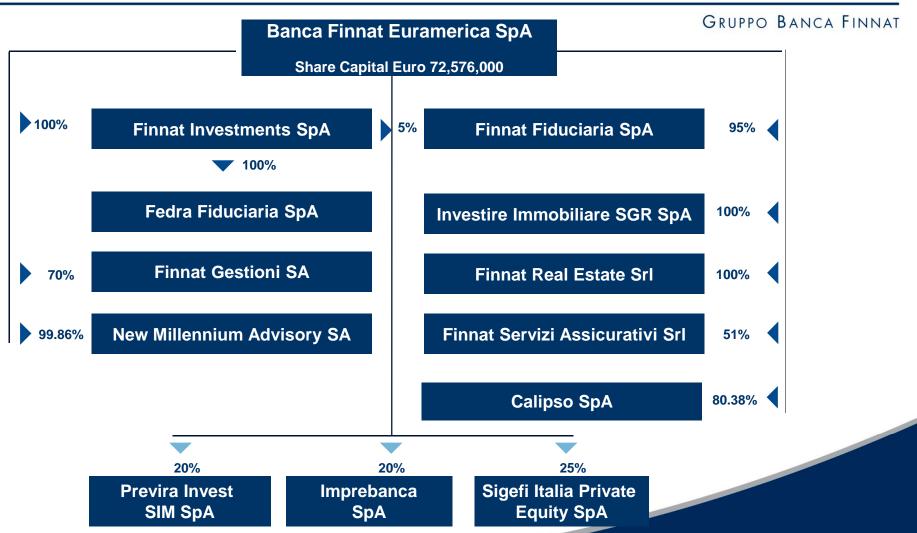


Banca Finnat Group and Business Trends

Arturo Nattino General Manager



THE GROUP





GROUP ACTIVITY ■

GRUPPO BANCA FINNAT

Banca Finnat Group

Financial Planning

Clients' assets planning in the areas of tax, company law, succession and family

Asset Management

Asset Management
Investment Advisory
Loans
Insurance services
Financial markets

Corporate Finance

M&A
Listings
Structured finance
Project Financing
Risk Management Consulting

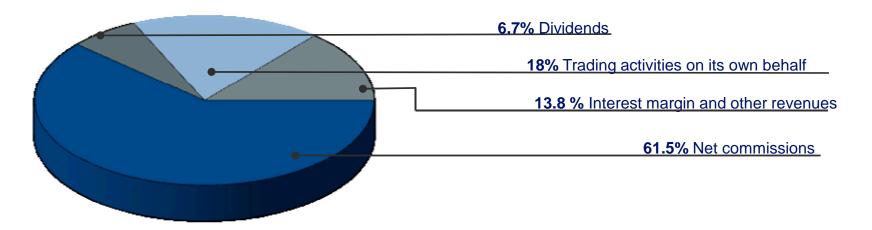
Real Estate

Establishment and Management of funds for the institutional retail market



REVENUE CLASSIFICATION (€000) ■

at 30 September 2009



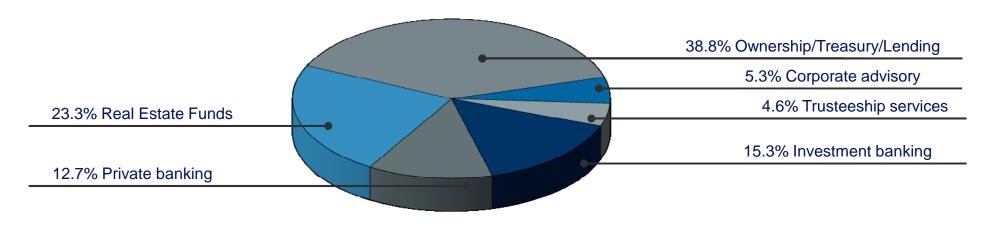
	9M2009	9M2008	VAR %
Trading activities on its own behalf	4,855	-4,668	-
Net commissions	16,556	16,138	2.6
Dividends	1,786	5,588	-68
Interest margin and other revenues	3,710	5,059	-26.7



REVENUE BY BUSINESS

GRUPPO BANCA FINNAT

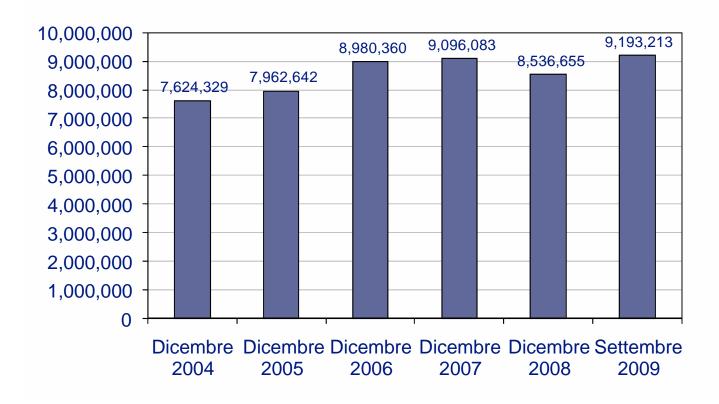
at 30 September 2009





TOTAL ASSET PERFORMANCE (€000)

GRUPPO BANCA FINNAT

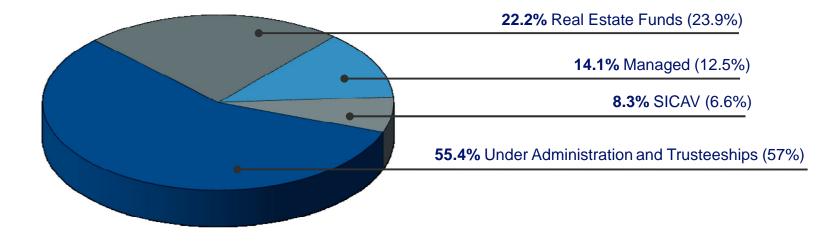


CAGR = 3.8%



BREAKDOWN OF TOTAL ASSETS (€000)

at 30 September 2009



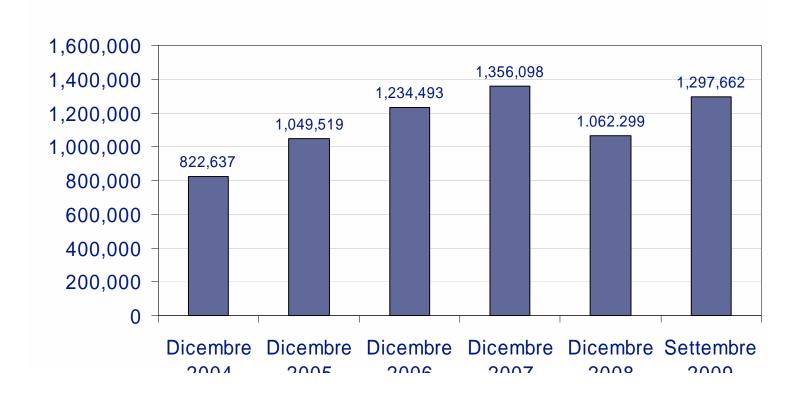
Breakdown of Assets	9M2009	9M2008	% CHANGE
Under Administration and Trusteeship	5,092,616	5,050,962	8.0
*Managed	1,297,662	1,112,041	16.7
SICAV	764,494	588,841	29.8
Real Estate Funds	2,038,441	2,122,454	-4

^{*} Including management proxies



PERFORMANCE OF ASSETS UNDER MANAGEMENT* (€000)

GRUPPO BANCA FINNAT



CAGR = 9.5%

^{*} Including management proxies



PERFORMANCE OF SICAV ASSETS (€000)

GRUPPO BANCA FINNAT

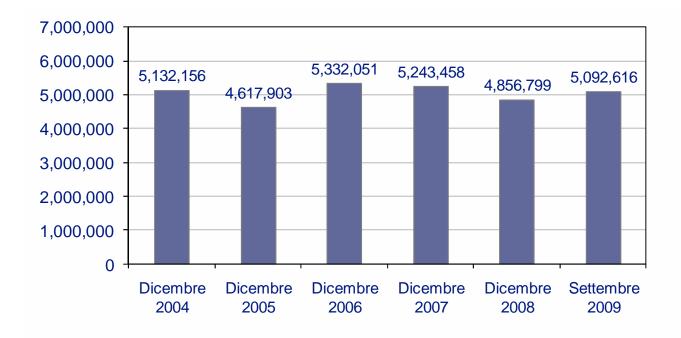


CAGR = 35.8%



PERFORMANCE OF ASSETS UNDER ADMINISTRATION* (€000)

GRUPPO BANCA FINNAT

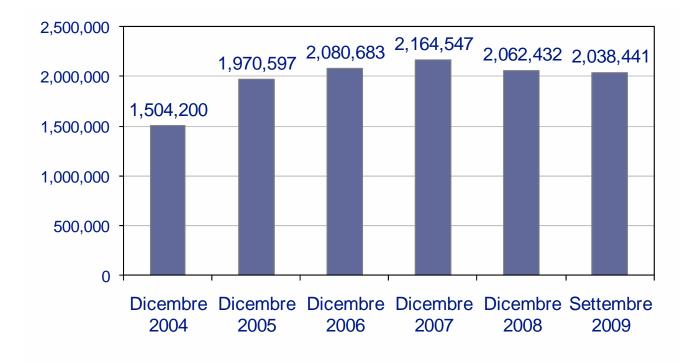


CAGR = -0.15%

^{*} Including trusteeship assets

PERFORMANCE OF REAL ESTATE FUND ASSETS (€000)

GRUPPO BANCA FINNAT



CAGR = 6.3%



The Primary Financial Indicators

Gian Franco Traverso Guicciardi Investor Relations Manager



CONSOLIDATED RECLASSIFIED PROFIT AND LOSS ACCOUNT (€000)

	30/09/2009	30/09/2008	%Change
Net interest margin	3,710	5,059	-26.7
Dividends	1,786	5,588	-68
Net commissions	16,556	16,138	2.6
Profit (loss) on financial transactions	4,855	-4,668	-
Earnings margin	26,907	22,117	21.7
Administrative expenses	-20,539	-18,490	11.1
Value adjustments (Amortisation)	-658	-613	7.3
Other operating income or charges	378	179	111.2
Operating costs	-20,819	-18,924	10
Profit (loss) of equity investments	32	-19	-
Gross operating profit	6,120	3,174	92.8
Value adjustments on financial assets	-465	-87	434.5
Net operating profit	5,655	3,087	83.2
Income tax on current operations	-2,223	-104	-
Profit pertaining to minority interests	-456	-117	-
Net profit for the period	2,976	2,866	3.8



SUMMARY GROUP DATA ■

	30/09/2009	30/09/2008	31/12/2008*
Net commissions / Earnings margin	61.5%	72.9%	63.6%
Cost / income ratio	77.4%	85.6%	77.8%
Gross operating profit / Earnings margin	22.7%	14.4%	59.2%
Net operating profit / Gross operating profit	92.4%	97.3%	98.2%
Net profit / Gross operating profit	48.6%	90.3%	76.3%

^{*} Net of balance sheet and profit and loss account impact of the LSEG transaction





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